

# Blue1 Energy Equipment

## SUMMARY OF PRICING, INSTALLATION SERVICES, TERMS & CONDITIONS

### SOURCEWELL CONTRACT #092920-TAN:

Blue1 Energy Equipment ([www.Blue1EnergyEquipment.com](http://www.Blue1EnergyEquipment.com)) is one of the nation's leading manufacturer of DEF (diesel exhaust fluid) storage and dispensing equipment. Our Sourcewell contract provides aboveground fleet storage equipment and installation services for DEF (Diesel Exhaust Fluid), petroleum (diesel and gasoline) and alternative energy (propane, solar & EV charging) products.

### LEGAL OPERATING ENTITY:

*Blue1 Energy Equipment* is the registered trade name for Titan Chemical Transfer Solutions, LLC.

### EQUIPMENT PRICING:

- Sourcewell members receive a twenty-percent (20%) discount off published list prices for all DEF equipment.
- Members receive a ten-percent (10%) discount off all published petroleum and propane list prices.
- If specific components or products are not listed in this Blue1 catalog, then these products will be added as an "Open Market" item. Open Market items will be invoiced at our cost plus eighteen-percent (18%) margin.
- In collaboration with other Sourcewell contract holders (Gilbarco, Fuelmaster, Chargepoint and others), we will honor all contract pricing published, and will provide our installation services in conjunction with their applicable equipment.

### INCENTIVE PRICING DISCOUNTS:

- Member will receive a five-percent (5%) volume discount for a Purchase Order of five or more systems. Systems may have multiple delivery sites or delivery dates.
- A "system" is defined as Blue1 Platinum mini-bulk storage units, DEF storage Cube, an aboveground petroleum storage system or a mobile fuel system.
- Members will receive an additional ten-percent (10%) discount off any DEF system listed above when the order includes the purchase of a Blue1 aboveground petroleum fuel system for a new or existing fuel island. Therefore, the total member discount for the applicable DEF system may total up to thirty-percent (30%).
- Discounts do not apply to any installation, permitting, project management, freight charges, maintenance, repairs or environmental services.

### PROJECT MANAGEMENT, INSTALLATION AND ENVIRONMENTAL SERVICES:

- Our contract provides project management and installation services that may include: Securing all required state and local permitting, shop or engineered drawings, electrical power & communications network, mobilization of labor and equipment, construction services (concrete pad, posts and other), enforcement and facilitation of safety meetings, coordination of shipping and off-loading services, start-up, calibration, testing and training of local personnel.
- Blue1 environmental services available to members include: Underground tank removal and soil remediation (if required), inspections and repairs of all EPA required petroleum equipment, fuel cleaning and certified SPCC (Spill Prevention, Control and Countermeasure) and SWPPP (Storm Water Pollution Prevention) plans.
- Sourcewell members will be billed at our cost plus eighteen-percent (18%) margin for all services provided.

### OTHER TERMS AND CONDITIONS:

- Freight charges are FOB factory and will be added to the final invoice.
- Complete credit and tax exempt information is required with each initial purchase order.
- P-cards and credit cards are accepted. A three-percent (3%) service charge will apply for orders greater than \$3,000.
- If additional insurance above the amount listed within the Sourcewell contract, or if a performance bond is required, the member will be invoiced for the additional coverage.
- If a blanket purchase order is received for multiple sites, the member will be billed for each individual site upon delivery and installation of the equipment.
- Blue1 reserves the right to invoice members for "progress payments". Progress payments (or progress invoices) are typically processed at specific intervals during the installation process; a) Local permit approval and completion of initial site work construction, b) Major equipment deliveries, c) balance of the project invoice, including any open freight charges, will be billed upon completed installation and final approval by the member.
- All invoices are due net-30 days from the date of the invoice.

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Per the Price and Product Change Request Form dated May 10, 2022, a steel surcharge of up to 8% is in effect.